

Carl H. Guild, Jr.

Chairman of the Board, Chief Executive Officer and President Technical Communications Corporation

Mr. Guild is Chairman of the Board, Chief Executive Officer and President of Technical Communications Corporation (TCC). He has held these positions for the past 16 years, has been a member of the Board of Directors since 1997, and prior to this served as a management consultant for TCC.



Mr. Guild has overall responsibility for the Company, which designs, manufactures, markets, supports and services superior-grade secure communications systems and customized solutions that protect highly sensitive voice, data and video transmitted over a wide range of networks for government, military and corporate customers in over 115 countries. During his tenure, Mr. Guild has strategically expanded TCC's solution, services, customization and OEM capabilities, increased presence in key global markets, enhanced operational efficiencies, built strategic partnerships, ensured ISO 9001 quality certification, and maintained a solid financial position with growth path.

Additionally, Mr. Guild supports the community as a Red, White & Blue alliance member for the Red Sox Foundation and Massachusetts General Hospital Home Base Program, which offers care and services for veterans and their families.

Prior to joining TCC, Mr. Guild had a 23-year career at Raytheon Company, a global and diversified Fortune 100 high-technology company. As Senior Vice President, Operations, at Raytheon Engineers & Constructors International, Inc., a \$3.5 billion division of Raytheon Company with over 60 locations worldwide, Mr. Guild directed technical, material and project support resources and was responsible for enabling the company to achieve a high rate of profitable growth. His efforts contributed to an increase in sales of 33 percent and profit by 60 percent within just two years. Despite entering an unfamiliar industry, Mr. Guild successfully gained the confidence of eight corporate entities and integrated their multiple operations, forming one company with one mission.

Prior to this, Mr. Guild held several general management positions at Raytheon's Missile Systems Division. He managed the design, development, production, customer support and marketing of the HAWK missile system, which was sold to both the U.S. military and 20 other countries. In this capacity, Mr. Guild revitalized the HAWK missile system by identifying new product capabilities, developing a sales strategy, and then managing a design team to develop major performance upgrades. The result was highly profitable sales exceeding \$300 million per year, and an extended product life expected well beyond the year 2000. Additionally, Mr. Guild established and managed a

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430-person, self-contained design, development and manufacturing facility for the execution of classified “Smart Weapons” programs. He was also responsible for the management of a 400-person Program Office conducting business in 20 countries and producing missile system hardware at multiple locations.

Mr. Guild holds a Bachelor of Science in Electrical Engineering from Tufts University. He also has Masters graduate studies in Electrical Engineering/Solid State Physics from Tufts University, as well as post-graduate studies in Solid State Physics from Northeastern University.



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For more than 50 years, Technical Communications Corporation (NasdaqCM:TCCO) has specialized in superior-grade secure communications systems and customized solutions, supporting our CipherONE® Optimized Network Encryption best-in-class criteria, to protect highly sensitive voice, data and video transmitted over a wide range of networks. Government entities, military agencies and corporate enterprises in 115 countries have selected TCC's proven security to protect their communications.